ventures.eu

Privileged early access to Europe’s top EIC-funded innovators, powered by Dealflow.eu insights

Executive Summary

Origins

Building on the platform and experience from creating Dealflow.eu, the official Match-making platform for EU-funded startups, Investors and Corporate, we are launching Ventures.eu Fund I

Competitive Advantage

Source: Access to 24,000+ startups and 1,200+ co-investors for deal-share

Select: Call onto Dealflow.eu's corporate and expert network for direct market-testing and tech DD

Accelerate: Leverage close relationships with leading founders, co-investors and corporates to scale the invested startups

Investment thesis

The Fund invests in early-stage startups and is industry agnostic. The focus is on Portugal (60%) and other European countries (40%)

Fund's size & duration

The Fund's size is of up to €30 million and it will have an 8-year term, with a 5-year investment period.
1st closing of 1M€ achieved of June 2025

Expected MOIC

The Fund's Targeted MOIC is 4x, with a Hurdle Rate of 1.6x.

Origins

Deaflow.eu has been successfully supporting and scaling European startups…

Non-dilutive funding

We support startups scaling up by providing access and support to European non-dilutive funding (e.g. EIC Accelerator and Transition, Eurostars, EIC Step Up, etc.)

Success cases

Dunia Innovations
€2.5M EIC Accelerator grant

€2M EIC Accelerator grant

GENERA RESEARCH
€2M EIC Accelerator grant

Intro to Corporates

We organise 16+ annual corporate events, fostering impactful connections, and offer tailored scouting and consultancy services as needed.

Success cases

Sunoyster
Pilot signed with Galp

NER NAFICI ENVIRONMENTAL RESEARCH
Pilot agreement with Philips

SVENSKA AEROGEL
Pilot agreement with Holcim

Intro to Investors

We bridge innovation and private capital through personalized scouting, exclusive events, and tailored dealflow to support investment goals.

Success cases

NextSense
Series A round - Introduction to ETF Partners

Sparrow Quantum
Seed round - Introduction to LIFTT

MULTIVERSE COMPUTING
Series A round - Introduction to CDP VC

…enabling Ventures.eu to source, select and accelerate the best investment opportunities

1 Source

Three Robust Pipelines to Uncover Top Investment Opportunities

Dealflow.eu:
high-potential investment

Discover.Dealflow.eu Platform:
24,000+ startups data listed

Network of partners:
network of 1,200+ investors

2 Select

Multiple Validation Points to Identify Top Investment Opportunities

Team experience:
45+ years of experience

De-risk investments:
through corporate validation

Back the most promising startups:
together with the partner investors

3 Accelerate

establish a relation with founders early on, supporting them through their journey

De-risking activities:
support startups secure grants

Revenue-generating activities:
help closing contracts

Funding activities:
connect startups with investors and partners

Building on **Dealflow.eu** foundation, we launched **Ventures.eu** to **invest** in the **most promising** startups we have **supported** and have **received validation** from our network.

What We've Built:

Connecting Startups, Investors, and Corporates Across Europe

01

Discover.Dealflow.eu platform

We've built Discover.Dealflow.eu, the first platform that aggregates all data on EU-funded startups and scale-ups, giving investors and corporates easy access to the European innovation ecosystem.

02

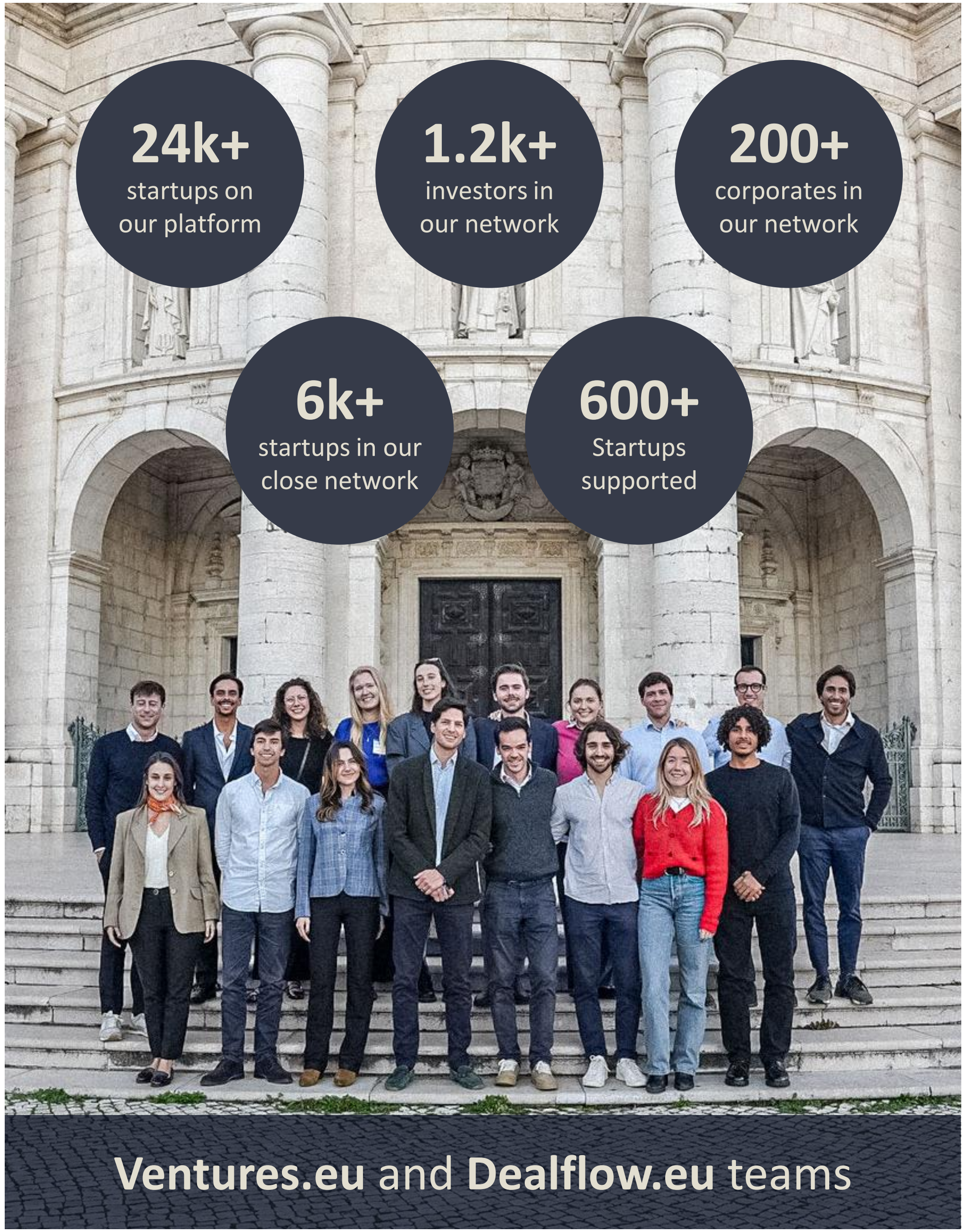
EU-contracts services

Over the past four years, we have secured four major EU contracts to foster innovation, positioning us strategically with key policymakers and institutions across Europe

03

Venture Accelerator

Fostering ecosystem growth by connecting startups, corporates, and investors through services like matchmaking, fundraising support, and venture-building.



Team

An experienced and qualified team

Executive Board

Thijs Povel

Founder & GP

- Founder of Dealflow.eu and Ventures.eu to support EU's most promising startups
- More than 15 years of experience in VC and PE at firms such as Holtzbrinck Digital and H.I. Capital.
- Served on the boards of high-growth startups and held interim CFO and CEO roles.
- Board member at the ESNA.
- B.Sc. in Physics from Imperial College London.

Fernando Ferreira

GP

- More than 25 years of experience in VC at firms such as Portugal Ventures, PME Investimentos and InovCapital
- Served on the board of dozens of Portuguese success stories, incl: Anubis/Bitsight, Outsystems & Defined.AI
- Led several exits (e.g., Doppio, ToLife & Fyde)
- MBA and Economics degree from Universidade Católica

Eric Büchli

CTO

- Data and AI-ML Expert, who makes our fund very efficient with a lean team and processes
- Joined Dealflow.eu in 2020 and launched the Lisbon Office, where he oversees key areas such as IT infrastructure, HR and Finance.
- Worked at UBS Investment Bank between his studies.
- M.Sc. in Management and Analytics from LBS.

Dealflow.eu
HOLTZBRINCK DIGITAL
Makersite
Portugal Ventures
DOPPIO
BITSIGHT
DEFINED.AI
THE ADECCO GROUP
UBS

Our team has a proven track record, achieving an average investment multiple of 4.9x

Our Team's previous selected success stories:

Makersite
Product data management platform
ROI: **75x** multiple (est.)
Latest valuation €200m

BITSIGHT
Cyber risk management tool
ROI: **15x** multiple (est.)
Latest valuation $2,4Bn

outsystems
Low-code platform for enterprise apps
ROI: **14x** multiple
Secondary transaction

PRESCREEN
Product data management platform
ROI: 1**0x** multiple
Acquired by XING

Honeypot
Cyber risk management tool
ROI: **9x** multiple
Acquired by XING

tetrascience
Low-code platform for enterprise apps
ROI: **9x** multiple
Valued at an est. $180m ($80m series B)

We'll identify new top opportunities and **target a Fund return of 4x**

30
Total investments

€50M+
Total disbursed amount

€250M+
Total current value

4.9x
Multiple to cost

11
Total realised investments

12
Total unrealised investments

7
Total written-offs investments

Investment Strategy

Ventures.eu will invest €30M in European deep tech startups at Pre-Seed, Seed and Series A rounds…

Our investment focus

Stages

Focus:
Pre-Seed, Seed & Series A

Geography

60% Portugal
40% Europe

Sectors

Deep-Tech,
ICT and Climate

Ticket range:
€200k - €2M

Follow-on:
40% targeted reserve allocation

... with a vertical preference for ICT, Hardware and Climate

Deep tech sectors

ICT	Hardware	Climate Tech		
		Environment and Energy	Food & Agri-Tech	Mobility

Subsectors of interest

ICT
- AI & ML
- Cybersecurity
- Fin Tech
- Digital Health

Hardware
- Semiconductors
- Robotics
- Advanced Manufacturing

Environment and Energy
- Decarbonization
- Renewable
- Energy Storage
- Green Constructions

Food & Agri-Tech
- Farming
- Alternative Proteins
- Food Waste
- Agri Biotech

Mobility
- Electric Vehicle
- Smart Infrastructure

Rational of Interest

ICT: ICT Market growing at a **12.5% CAGR** over ‘22-’27

Generative AI to become a **$1.3tn** market by 2032

Hardware: “Over the next five years, **60% of revenue** in “Technology” will come from Hardware”
- Dealroom; LakeStar Walden Catalyst

Climate Tech: Europe leads in **R&D** with **28%** of all **climate tech patents**.

EU invested **€58bn+ in climate R&D** since 2014 through H2020

Increase **corporates appetite** for collaboration with startups enabling faster commercialization

EU **policy and regulation** on Climate Tech and Sustainability

 Source: Bloomberg; Dealroom; European Commission;

Fueling startup success with strategic corporate partnerships

Pre-Investment:
commercial DD

Post-Investment:
first reference customer

Exit:
strategic acquisition

"To tackle our challenges, we need to explore new technologies and build a project portfolio in collaboration with partners.
The Corporate Day has enabled us to look ahead and leverage advanced technologies effectively."

Miguel Segarra,
Senior VP of Innovation at Dragados (ACS Group)

In the last 12 months, we organized Corporate Day with 25+ corporates

acciona · PHILIPS · ABB · ACS · galp · HOLCIM · alaian · VINCI
ferrovial · Air Liquide · VELUX · VATTENFALL · Unilever · ZF · Coca-Cola
MOTA-ENGIL · sacyr · P&G · Nestlé · ABInBev · ThalesAlenia Space · Eberspächer
Chiesi · MERCK · DXC TECHNOLOGY · clariane · motherson · OMV Petrom · Togg

Terms

Fund I fact sheet

Term	Details
Target Fund Size	€30,000,000
LPs Ticket Size	€150,000 Minimum Investment (up to 1% charge may be applicable to cover KYC costs)
Duration	8 years from first close + 2 + 1
Office	Lisbon (with presence in Zurich, London, Paris and Antwerp)
Management Fee	2% during investment period (dropping by 0.2% per year afterwards)
Carried Interest	80/20 (LP/GP), with Hurdle Rate of 1.6x (6% IRR)
Target MOIC	4x
Target Investment Stage	Focus: Pre-Seed/ Seed / Series A – Opportunistic: Series B / Secondaries
Sector Focus	Deep-Tech / Climate-Tech
Regional Focus	60% Portugal / 40% Europe

Straight from our LPs...

“As someone who has spent a career supporting innovation and transformation at scale, I see Ventures.eu Fund I as a unique bridge between Europe’s vibrant startup ecosystem and global markets. I’m excited not only to invest, but also to contribute actively to the fund and its portfolio companies — particularly those aiming to scale into the U.S.”

Mark Miller

LP Investor (Ex-Accenture)

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Fernando Ferreira
Partner

fernando@ventures.eu

Book a meeting here

WhatsApp: +351 96 204 28 78

www.ventures.eu

Rua Rodrigues Sampaio,
31 – 4ºDto, Lisboa, Portugal